

**AESC Americas Conference**  
**The New Rules**  
**The Harvard Club, New York City**

**Wednesday, March 7, 2007**

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10:00 am-6:00 pm  
Outside North &  
Biddle Rooms

**Conference Registration**

11:00 am-12:00 pm  
North & Biddle  
Rooms

**AESC Annual General Meeting**

Call to Order and Welcome  
**Charles Wardell**,  
Managing Director, Korn/Ferry International  
AESC Board Chair

Finance Committee Report  
**Marc Lamy**  
Managing Director, Boyden France  
AESC Board Treasurer

President's Report  
**Peter M. Felix**  
AESC President

12:00 pm-1:00 pm  
North & Biddle  
Rooms  
Slocum & East  
Rooms

**Buffet Luncheon** (for all attendees)  
*Sponsored by [TheLadders.com](http://TheLadders.com)*  
Exhibition of products and services integral to Executive  
Search

1:00 pm-5:30 pm  
The Cambridge  
Rooms

***The New Rules***  
**General Session**

1:00 pm-1:15 pm

**Welcome and Opening Remarks**

**Victoria Reese**

Partner, Heidrick & Struggles  
Chair AESC Americas Conference

1:15 pm-2:15 pm

*Introduction*

**Tracy Murdoch O'Such**

Managing Partner, Diversified Search, Ray & Berndtson

***Meeting the Challenge of the New Rules: Traits that Tomorrow's Best Leaders Must Have***

**Geoffrey Colvin,**

FORTUNE Senior Editor at Large

2:15 pm-3:15 pm

*Introduction*

**Kimberly Bishop**

Partner, Korn/Ferry International

***Moving Beyond Compliance: The Effect of the New Rules on Corporate Boards***

*Moderator*

**Julie Daum**, Practice Leader, North American Board Services Practice, Spencer Stuart

*Panelists*

**Bart Friedman**, Partner, Cahill Gordon & Reindel; Board Director, Sanford C Bernstein Mutual Funds, Allied World Assurance Holdings

**Jean Hamilton**, CEO, Xonos.Com; Board Director, Renaissance Re Holdings, Ltd.; First Eagle Funds

**Roger Kenny**, CEO, Boardroom Consultants

**Jeffrey Sonnenfeld**, Lester Crown Professor, Yale School of Management

3:15 pm-3:45 pm

**Coffee Break**

3:45 pm-4:15 pm

*Introduction*

**Nancy Mistretta**

Managing Director, Russell Reynolds Associates

***Firing Back: How Great Leaders Rebound After Career Disasters***

**Jeffrey Sonnenfeld**, Lester Crown Professor, Yale

4:15 pm-5:30 pm

*Introduction*

**Thomas Daniels**

Consultant, Spencer Stuart

***Executive Search: Will We Look the Same in 2027***

*Moderator*

**Peter Felix**, President, The Association of Executive Search Consultants

*Panelists*

**Gary Burnison**, COO/CFO, Korn Ferry International

**Kevin Connelly**, Chairman, Spencer Stuart

**Jeff Hodge**, President, Hodge / Niederer / Cariani

**Eileen Kamerick**, CFO, Heidrick and Struggles

**Carl Lovas**, Managing Partner, Ray & Berndtson Canada

5:30 pm-7:00 pm

North & Biddle

Rooms

**Reception**

*Sponsored by The Cluen Corporation*

Exhibition of products & services integral to Executive Search

7:00 pm-9:00 pm

The Harvard Hall

**Awards Dinner**

**Gerard Roche**, Senior Chairman Heidrick & Struggles will present the Gardner Heidrick Award for outstanding contribution to the executive search consulting profession to

**Thomas J Friel**, Chairman of Heidrick & Struggles

**Robert Damon**, President North America, Korn/Ferry International will present the Eleanor Reynolds Award for excellence in executive search consulting and commitment to volunteerism to **Bonnie M. Crabtree**, Managing Director, Korn/Ferry International.

Jazz pianist, **Dan Kaufman**

*Sponsored by Kroll*

# **AESC Americas Conference: The New Rules Thursday, March 8, 2007**

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7:00 am–9:00 am  
North and Biddle  
Rooms

## **Conference Registration**

8:00 am–9:00 am  
North and Biddle  
Rooms

## **Small Firm Forum Continental Breakfast**

Exhibition of products and services integral to Executive Search

9:00 am–12:30 pm  
Cambridge Rooms

## **Small Firm Forum**

Introduction

### **John F. Salveson**

CEO, Salveson Stetson Group, Inc

### **Susan Chadick**

Co-CEO, Chadick Ellig, Inc

Chair: AESC Americas Small Firm Forum

### ***More at-Bats, More Home Runs: Growing Your Business in a Competitive Field***

### **Tracey Riese**

President, T.G. Riese & Associates

### ***What Is Happening In Your Market?***

Table discussions

### ***Compensation in Executive Search***

### **Brad Smith**

COO, Kennedy Information Inc.

12:30 pm–1:30 pm  
North and Biddle  
Rooms

## **Small Firm Forum Luncheon**

*Sponsored by The Executive Tree*

Exhibition of products and services integral to Executive Search

**AESC 2007 Americas Conference Committee**

**Victoria Reese**, Heidrick & Struggles (Chair)

**Kimberly Bishop**, Korn/Ferry International

**Thomas Daniels**, Spencer Stuart

**Paul Heller**, Cromwell Partners

**Sarah J. Marks**, the Executive Source

**Nancy Mistretta**, Russell Reynolds Associates

**Tracy Murdoch O'Such**, Diversified Search Ray & Berndtson

**John Salveson**, Salveson Stetson Group